



THE FAMILY TREE

Planned Giving Opportunities

Appreciated Securities: Stocks, Bonds, Mutual Funds, Options

Gifts of securities, bonds and mutual funds that have appreciated in value provide excellent tax advantages for donors. For appreciated securities held longer than one year, you may deduct the full fair market value of your gift, up to 30 percent of your adjusted gross income. Unused deductions may be carried over for up to five additional years, and you pay no capital gains tax. The Family Tree will provide assistance in managing these transactions efficiently.

Charitable Remainder Trusts

An irrevocable transfer of assets to a trust, naming The Family Tree as the only ultimate beneficiary or as one of several qualified charitable beneficiaries. You or someone you designate will maintain an income interest in the trust, and The Family Tree receives the remainder interest. A unitrust pays the income beneficiary of a variable life income based on a fixed percentage of trust's value each year. An annuity trust pays the income beneficiary a fixed life income based on a fixed percentage of trust's value on the date of gift. A current charitable deduction for the present value of either gift is available in the year of gift, and is based on IRS actuarial tables. You may make additional gifts to the principal of the charitable remainder unitrust in future years. An annuity trust, however, cannot receive additions. If the donated assets consist of appreciated securities, capital gains taxes may be avoided. Assets gifted to a charitable remainder trust will also reduce your estate tax exposure.

Bequests/Living Trust

A gift of cash, securities, or real property, made upon the donor's death through provisions in his/her will or living trust. The amount of the gift is tax exempt from estate taxes.

Matching Gifts

Hundreds of corporations match the charitable contributions made by their employees, directors, employee's spouses, or retirees. You may double or even triple your campaign gift by checking with your company's Human Resources Office to see if they participate in a matching gift

program. If they do, simply request and complete your company's matching gift form and include it with your gift to The Family Tree.

Gifts of Property

Almost any form of property -- real estate, personal property, vacation homes, insurance policies and business interests -- can provide a suitable charitable gift. If you are considering a gift of property, please consult your attorney, accountant, financial advisor and The Family Tree to ensure that the gift will meet your intention to support The Family Tree, in addition to your financial interests.

Gifts of Life Insurance

Designation of The Family Tree as the owner and beneficiary of a policy. The Family Tree encourages the use of fully paid insurance policies as charitable gifts. The cash surrender value of the paid policy at the time of gift is deductible to the donor.

Retirement Assets

Retirement plan assets, when given to a family member, will be taxed heavily when you die. When drafting your estate plans, and included in them is your desire to make a gift to charity, you may want to consider using your retirement assets to make the charitable gift, and use other assets to leave to family members. In doing so, you will avoid both income and estate taxes and thus will enable you to leave more to your heirs. Since The family Tree is a non-profit entity, it is not required to pay income tax on the distribution and the gift will not be subject to estate tax, as it would be if the distribution were to a family member.

A real benefit to you is that you can still continue to take distributions during your lifetime and the residual (or a percentage of the residual depending upon your designation) of your plan when you die passes tax free to The Family Tree. Be assured that your hard-earned retirement savings will be put to good use long after you are gone.

CONTACT

Specific gift acceptance guidelines for any of these vehicles described on these pages can be obtained from the Director of Development. To learn more, contact Mary Francioli at mfrancioli@familytreemd.org